

## WHAT MAKES THE CERTIFIED ESG ANALYST® DISTINCTIVE?

The EFFAS Certified ESG Analyst® programme is a comprehensive tool made by practitioners for practitioners and covers all the relevant topics that an ESG expert needs, with special emphasis in areas that other programmes on the market only tackle superficially or totally overlook, such as:

- **ESG Data**: the most important input for ESG valuation, receives special attention in the CESGA programme. The current lack of data quality is still a challenge for ESG investors.
- **ESG Reporting and Regulation:** the CESGA analyses recent developments and places emphasis on the regulatory environment at the European level. These regulations are especially important as they are highly relevant to all companies and investment professionals. Since the regulations in these fields change so quickly, we update the Programme in this area every year.
- Asset Classes: unlike other programmes, CESGA accentuates the importance of different asset classes dedicating to them one complete module. As the ESG market for equity is well established we also cover such areas as sovereign and green bonds, private equity, and commodities.
- Due Diligence: the CESGA provides a pattern to approach systematically the ESG valuation that professionals can apply in their daily work.





## MAIN ADVANTAGES



The CESGA has been developed by an expert group of experienced practitioners and academics from different European countries.



The programme includes different international ESG perspectives with a European focus



The programme has a strong academic foundation and is tailor-made so practitioners can incorporate ESG into their work.



The design of the programme enables it to provide a comprehensive overview for beginners and to reinforce advanced ESG users' knowledge base using analysis tools.



The training material is delivered 100% online (video recorded seminars, course materials (slides), self-assessment centre, specimen exams).



Many practical examples including a practical module with 3 Many practical examples including a practical module with 3 case studies showing how to integrate ESG into the investment decision.



The programme is regularly updated to remain relevant.



The CESGA is recognised by the SAQ for re-certification purposes & included in the GSF training information repository HK.

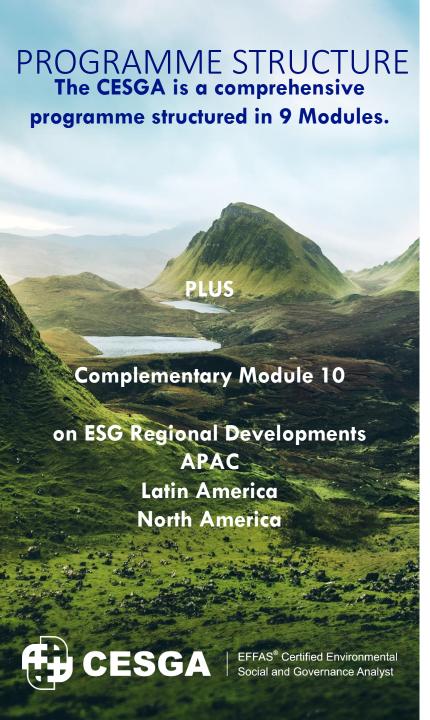


International certification (4 exams per year within physical venues and/or online).



Market trust.





- 1 Recent Developments of ESG integration
- 2 Regulatory environment
- 3 ESG Strategies
- 4 Responsible investing across asset classes
- 5 ESG Reporting
- 6 ESG integration in research
- 7 Integration in valuation
- 8 ESG Integration in the investment process
- 9 Case study ESG integration in the investment decision

## **COMPLEMENTARY MODULE 10**

## ESG REGIONAL DEVELOPMENTS – Topics covered

# ESG integration and green finance development in the Asia Pacific Region (APAC)

- o ESG in Asia Pacific where we stand
- o Regulatory framework in Asia
- o Japan land of rising ESG
- China biggest market for ESG and green finance in 20 years?
- HK and SG A tale of two green financial centres?
- Other Asia Pacific Markets

### North America

- o ESG in North America
- ESG related policy developments in Canada and USA
- Corporate practices aligning companies with ESG expectations/requirements

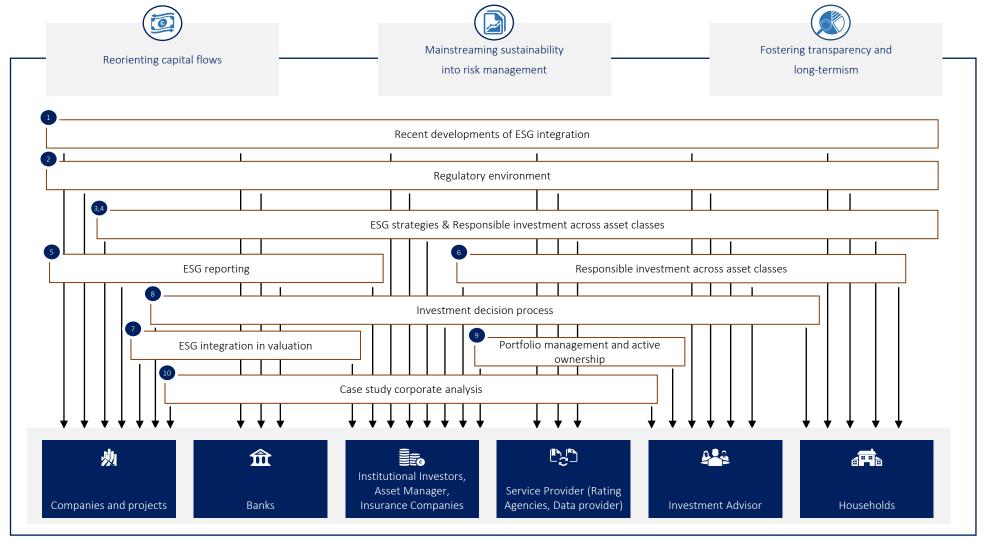
### Latin America

- o ESG in Latin America: an introduction
- Trends in ESG related practices and policy developments
- o Focus on corporate practices
- o ESG risk integration: main trends

### **ESG REGIONAL DEVELOPMENTS**



## CESGA MODULE INTEGRATION - HOLISTICAL APPROACH





## ESG MOVING TARGET: CONTINUOUS UPDATE

Update 2022: New CESGA 3.1

The ESG Review Panel is currently revisiting the complete syllabus and programme contents.

• New highlights will be: the chapters on Latin and North America (complimentary Module 10); the integration of a Clarity AI App experience for CESGA candidates allowing them to screen their relevant investment universe according to different ESG requirements and to reflect them in their portfolio construction and management exercise. Additionally, it will ensure that those potential investments are aligned with the intended purposes. This will make the case study on portfolio management and active ownership a more true to life experience.







## CERTIFIED ESG ANALYST® FRAMEWORK



With the CESGA framework professionals are trained to incorporate the impact of ESG factors into their analysis, adjust the valuation and formulate an investment decision. Furthermore, they will enrich financial analysis and portfolio management with their knowledge of:

- ESG impacts on risk and return from various angles.
- Systematization of different ESG investment approaches and strategies.
- The market drivers for further ESG integration.
- Embedding ESG across the whole in the investment process chain.
- Integration of ESG factors in valuation models.
- Responsible Investing across asset classes.
- Systematic assessment of different ESG Reporting standards

## CERTIFIED ESG ANALYST® CERTIFICATION

## What are the benefits of the certificate?

- Now that ESG reporting has become mandatory for financial institutions, ESG integration in company analysis will become standard for a financial analyst or a fund manager.
- ESG analysis methodology can help analysts to avoid risks and to take advantage of opportunities such as bring in a position to ask companies new kinds of questions.
- Analysts and PM can take a more accurate and critical look at sustainability reports.

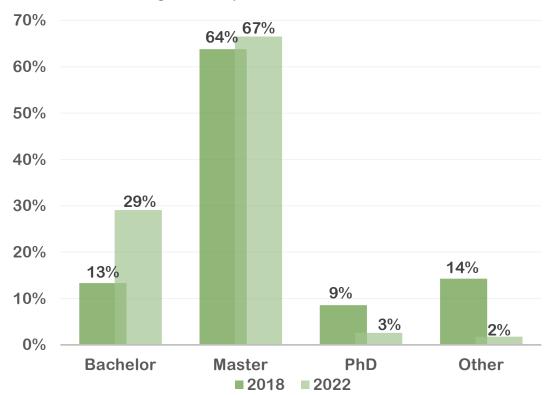


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### **EDUCATION LEVEL**

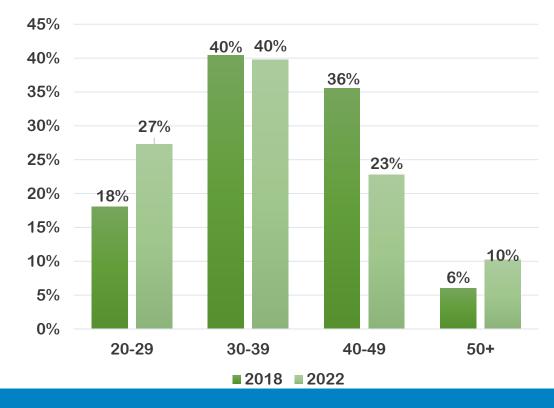
Most of the CESGA holders have a master's degree, although there was a slight increase in holders with a bachelor's degree last year.





### **AGE PROFILE**

Relevant to all target groups, with growing interest from young professionals over the last year.



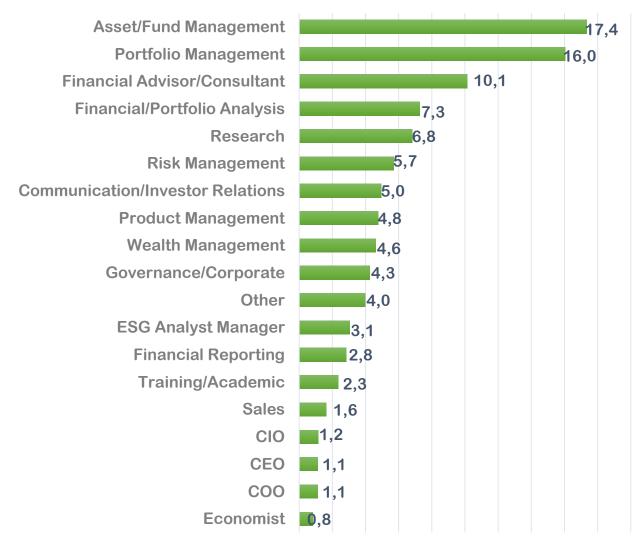




## PROFESIONAL ACTIVITY

CESGA holders are developing their professional activity in a wide range of areas but especially in

- Asset / Fund management 17%
- Portfolio management 14%
- Financial Advisor / Consultant 10%
- Financial / Portfolio Analysis 7%
- Research 7%



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\* (valid answers = 3,796)



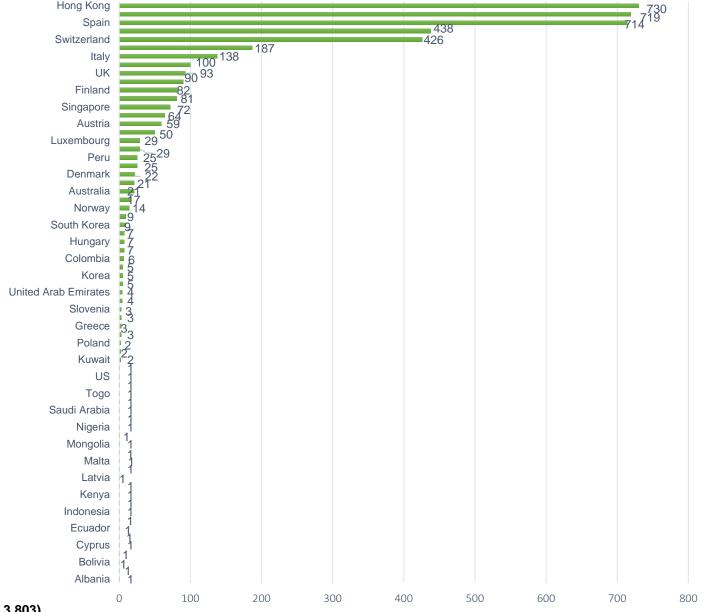


## INTERNATIONAL PRESENCE.

## HOLDERS FROM 91 COUNTRIES

To date, 4,362 professionals worldwide are certified CESGA holders, 71% are based in Europe.

By the end of 2023, the forecast is to reach a Holder community of over 6,000+ professionals worldwide.







### **CESGA HOLDERS BY NATIONALITY**



## WORLDWIDE DISTRIBUTION OF CESGA HOLDERS

CESGA holders are growing in all markets, however there is a higher concentration in territories where the programme was first available:



Spain



Germany



Hong Kong



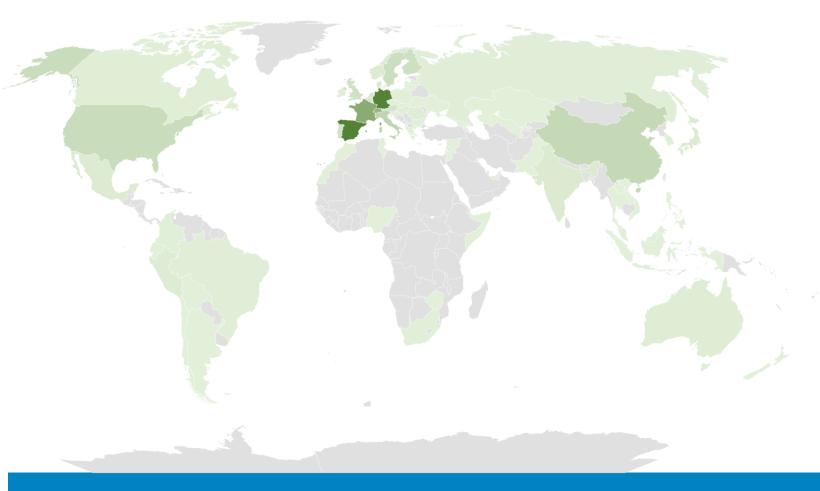
France



Switzerland



EFFAS® Certified Environmental Social and Governance Analyst

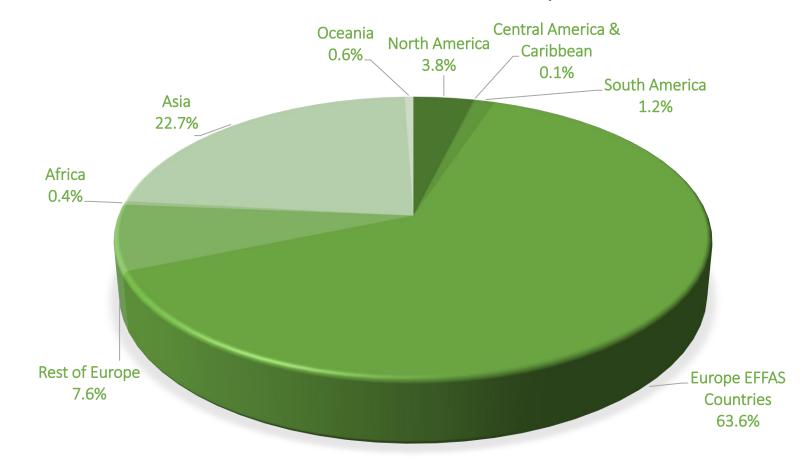


## CESGA HOLDERS BY WORLD REGION, 2014-2022



Between 2018 - 2022, there has been a substantial and rapid increase in CESGA Holders from

**Asia and America** 



## MARKET TRUST

## Companies training their teams in ESG investing

- ÅLANDSBANKEN
- A&G BANCA PRIVADA
- **AMUNDI AM**
- ANDBANK ESPAÑA S.A.
- BBVA ASSET MANAGEMENT, S.A
- BNP PARIBAS AM
- BNP PARIBAS WEALTH MANAGEMENT
- CAIXABANK AM
- DC CROISSANCE
- DANSKE BANK
- DORVAL AM
- **DUNAS CAPITAL**
- **EVANGELISCHE BANK (EB-SIM)**
- EDMOND DE ROTSCHILD AM
- GROUPE SOCIETE GENERALE

- HARVEST GLOBAL INVESTMENT
- IBERCAJA GESTIÓN
- LA BANQUE POSTALE AM
- LYXOR AM
- MAPFRE AM
- MAPFRE INVERSION S.V.
- MEAG MUNICH ERGO ASSET MANAGEMENT GMBH
- METZLER ASSET MANAGEMENT GMBH
- ODDO BHF
- PRIMA
- SANTANDER ASSET MANAGEMENT S.A.
- SCOPE SE & CO. KGAA
- VALLBANC
- WELZIA MANAGEMENT SGIIC S.A.
- ZÜRCHER KANTONALBANK





## PRESS RELEASES

## **EFFAS CORPORATE CLIENTS**

El certificado verde de moda por el que se pelean los gestores de Santander, BBVA o Caixa

Más de 200 analistas, gestores y banqueros aspiran al CESGA de la EFFAS



rofesional internacional en sostenibilidad (Certified ESG Analyst, CESGA) de la cual ahora más de 200 profesionales se examina Entre ellos, los hay de las principales firmas de inversión, como las gestoras de Santander, BBVA o CaixaBan



LEARN ABOUT SUSTAINABLE APPROACHES FOR INVESTMENT

### BNP PARIBAS

CaixaBank strengthens its commitment to sustainable investment with the highest PRI rating (A+)





### investrends.ch

#### ZKB arbeitet mit AZEK im Bereich ESG zusammen

Die Zürcher Kantonalbank ist die erste grosse Schweizer Finanzdienstleisterin, die eine enge Zusammenarbeit mit AZEK im ESG-Studiengang Certified ESG Analyst

28.05.2020. 15:02 Uhr

Seit Anfang Jahr 2020 bietet AZEK den digitalen Lehrgang zum europäisch anerkannin der Schweiz an. CESGA vermittelt laut

ial, Governance) in gut strukturierter Form. Wie die ZKB und AZEK in einer gemeinsamen Medienmit teilung vom Donnerstag schreiben, benötigen die Spezialisten profunde Kenntnisse des komplexen Zusammenspiels zwischen nachhaltigen und finanziellen Einflussfaktoren und deren Integration in

Eine Werbemitteilung der Metzler Asset Management GmbH - 4.12.2019

## ESG-Zertifizierung aller Portfoliomanager bis Ende

Finanzanalyse und Asset Management (DVFA) zur ESG-Zertifizierung geschlossen. Bis Ende 2020 werden alle Portfoliomanager sowie ausgewählte Mitarbeiter aus der Kundenbetreuung und dem Risikomanagement ein Trainingsprogramm durchlaufen und die Prüfung zum CESGA® ablegen – zum

Seit über 20 Jahren bezieht Metzler Asset Management Nachhaltigkeitskriterien in den Investmentprozes: ein und hat seitdem seine ESG-Kompetenz stetig ausgebaut. Mittlerweile wird bei allen diskretionär gesteuerten Aktien-, Renten- und Multi-Asset-Mandaten eine vollständige ESG-Integration umgesetzt lankiert von kundenspezifischer Beratung und umfassendem Reporting. "Die Integration von Nachhaltigkei Matthes überzeugt, Chief Investment Officer (CIO) und Geschäftsführer der Metzler Asset Mana 016 eingesetzten ESG-Board und dem 2019 gegründeten Sustainable

> MAPFRE AM team awarded international ESG analyst certification



lot only do many of MAPERE AM's investments have the sset management professionals, including the executive eam, have received the prestigious international EFFAS

eit mehr als 20 Jahren setzen wir nachhaltige Investmentstrategi um. Jetzt wird die DWS Nachhaltigl zum Kernbestandteil ihres treuhänderischen Handelns machen.

- Dr. Asoka Wöhrmann



Pressemitteilung

EB-SIM: Alle Portfoliomanager künftig mit ESG-Zertifizierung

- Integrierte Nachhaltigkeitsorientierung wird zertifiziert
   Aktuelles wissenschaftliches Know-how berücksichtigt

Kassel, 28. August 2020: Alle Portfoliomanager der EB-SIM – derzeit 18 an der Zahl – werden bis zum Frühjahr 2021 das Trainingsprogramm der Deutschen Vereinigung für Finanz-analyse und Asset Management (DVFA) zum "EFFAS CESGA® - Certified Environmental, Social and Governance Analyst" durchlaufen und eine entsprechende Prüfung ablegen tung von ESG-Einflüssen auf Risiko und Rendite sowie die systematische Einbindung von ESG-Faktoren in den gesamten Inve Federation of Financial Analysts Socie

#### The European Federation of Analysts, EFFAS, consolidates its leadership in ESG certifications

llyst certification in ESG, which has already been obtained by more than 800 profess worldwide. This title, a pioneer in the financial field, thus consolidates its international Last June 12th, more than 40 the first exam called by EFFAS in online



Zürcher Kantonalbank startet Zusammenarbeit mit der Azek

Die Zürcher Kantonalbank lanciert als erste grosse Schweizer Finanzdienstleisterin eine

Seit Anfang Jahr bietet die Aus- und Weiterbildungsorganisation Azek den digitalen Lehrgang

CESGA® vermittelt die notwendigen Kenntnisse zu ESG (En in strukturierter Form. Spezialisten benötigen profunde Kenntnisse des komplexer Zusammenspiels zwischen nachhaltigen und finanziellen Einflussfaktoren und deren Integratio

Kundinnen und Kunden verlangen heute eine kompetente Beratung und Betreuung, die ihnen mit nachhaltigen, auch in finanzieller Hinsicht attraktiven Investitionen einen Mehrwert lie



## PREPARING PROFESSIONALS **INHOUSE TRAINING**

Over 110 ESG Seminars in the last 3 years around the world i.e. NYC, Geneve, Helsinki, Paris, Stockholm, Copenhagen and Madrid.



## **CESGA NETWORKING**

Increasing your visibility for networking & employers around the world



The list of <u>CESGA certified</u> people is updated on the EFFAS website (holder's consent required):









